

The only insurance
technology partner
you'll ever need

open gi

opengi.ie

Open GI is the specialist
technology partner for brokers
who want more.

More speed. More control.
More ambition.

Our configurable platforms
put you in charge, built to adapt
around your business, never the
other way around.

This is true partnership.



Insurance technology that
supports every move you make

For almost 50 years, we've helped brokers, MGAs, underwriting agencies and insurers stay competitive and compliant, without unnecessary complication.

We don't sell software and step back. We work as your partner, giving you the control, clarity and momentum to grow on your terms, at your speed. From better-quality business and reduced fraud to sharper pricing and greater risk predictability.

And that's just for starters.

“Open GI are more than a software supplier - they're a true partner.”

- Platforms proven to unlock a faster, more accurate and more profitable way of working
- Open and connected; plug into the systems and 150+ partners you already rely on
- Scalable by design, so you're never oversold or paying for capability you can't use
- Migration without the headache; phased, not big-bang, so you keep trading throughout
- A UK-based support team and dedicated project governance who know insurance as well as the software
- We're investing to make everything faster, easier and quicker to solve - every day.

45+
years of insurance
technology heritage

600+
customers across
the UK & Ireland

4bn
quotes processed
a year

99.9%
platform uptime

Control the system, outpace the market

From first contact with a prospect to live customer, our Policy Administration System (PAS) gives you one place to run the whole broking lifecycle; quote, bind, service, mid-term adjustment (MTA), renew and payments, across personal and commercial lines.

It's configurable around the way you actually trade, open to the systems and partners you already run, and backed by people who know insurance. You choose, you build, you stay in control.

“The right technology partner is absolutely critical - that's what Open GI provide.”

One partner. The right platform for your business.

- No two brokers are the same, so we don't pretend one platform suits everyone, and you get the same specialist partner underneath, whichever fits
- A proven, robust foundation: depth, reliability and continuous enhancement across personal and commercial lines, on-premise or in the cloud
- A cloud-native platform built to scale: for brokers ready to operate in the cloud, adopt modular capability and automate, taking as much or as little as they need.

Improve your business efficiency:

- Supports brokers trading in personal and commercial lines of business, via our functionally-rich platform
- Build, manage and monitor your own products and schemes, adjusting pricing in real-time across any line of business
- Give your customer the power to self-serve and manage their policies online
- Track performance with ready-made MI and compliance reporting
- Sharpen every quote with enrichment and risk-profiling at the point of sale.



Ratings & IHP+

The confidence to move quickly

The market moves in real-time, so should your response. Ratings and IHP+ give you the power to build, manage and monitor your own products and schemes, and to flex your position the moment the market moves, across any line of business.

For brokers & MGAs - Ratings

Delegated authority gives you room to compete, but every point you discount to win comes out of your margin. Ratings lets you build once and distribute everywhere; contact centre, and your own quote-and-buy journeys, and see the margin impact the instant it happens. So, when you flex your price, you do it deliberately, not in the dark.

“Ratings gives us far greater control over real-time pricing, enrichment and product evolution.”

Principal Insurance

For insurers - IHP+

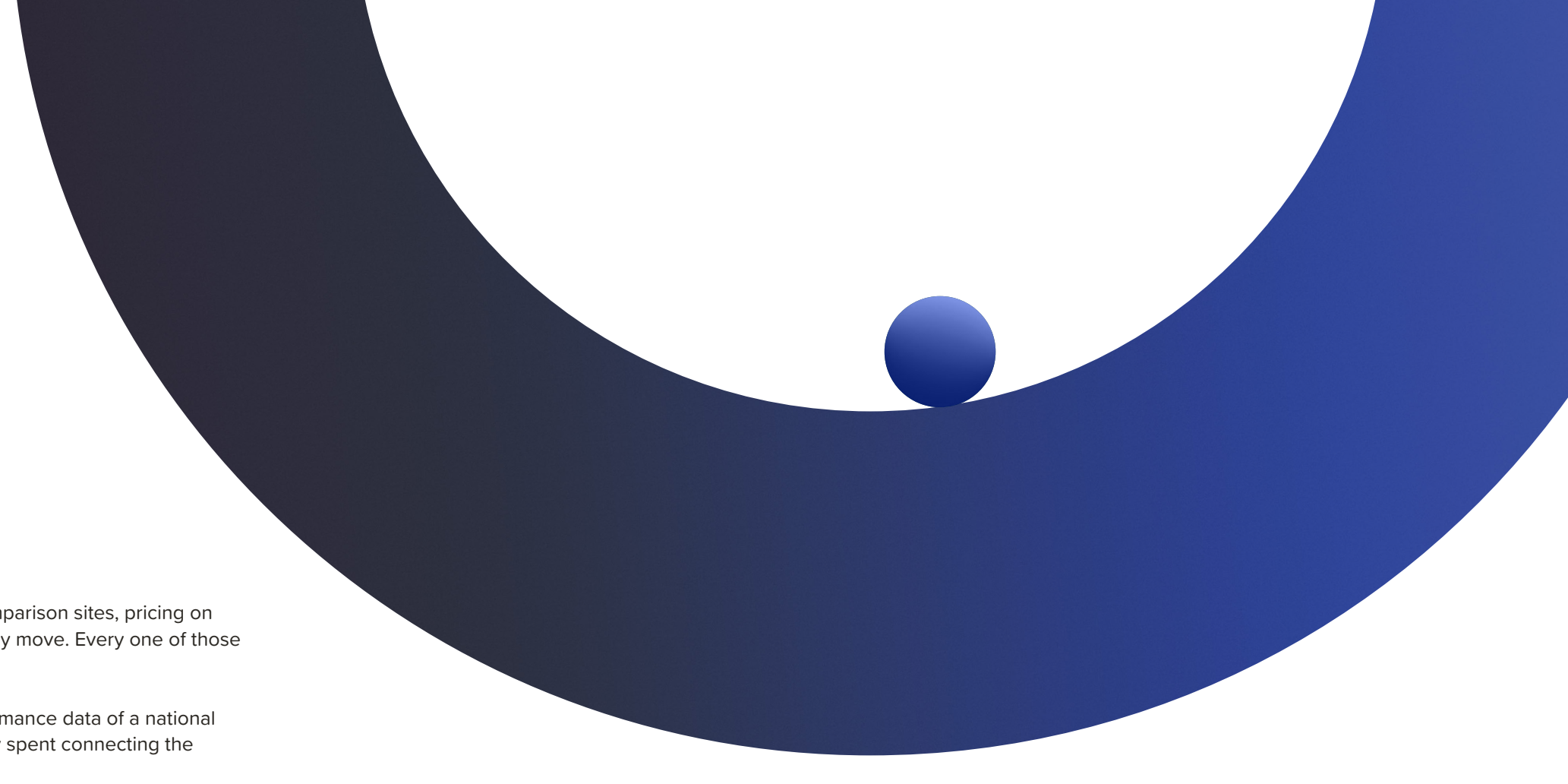
Grow your delegated book without loosening your grip on it. IHP+ makes your products available and accurately priced in real-time across every channel, from a single build and connects you to a premium network of advice-led brokers and MGAs. Quality distribution, not just volume, with live oversight of the book as it grows.

“Open GI enable us to further expand our distribution reach.”

Pen Underwriting

Stay ahead of the curve

- Enrichment integrated at the point of quote to sharpen pricing accuracy
- Real-time reporting on every scheme and product, at the touch of a button
- Prevent fraud by setting rules around suspicious behaviour
- Integrates with every major software house, so you maximise your distribution footprint and market reach
- Mobile app for real-time monitoring and reporting on the move.



Digital Solutions

Tools to move faster and look sharper

To win business today, you have to be everywhere your customers are; on the comparison sites, pricing on live data, checking risk the moment a quote is keyed, reading your numbers as they move. Every one of those is a connection to build and maintain.

Our Digital Solutions give you the reach, pricing control, risk insight and live performance data of a national player without building any of it yourself. It's the advantage of almost half a century spent connecting the insurance market, wired into your platform and ready to switch on.

You plug in and trade. We keep everything connected.

Distribution

Be where your customers shop. Present quotes, control your exposure, and send the customer to your own site to buy, so you can own the journey and sharpen conversion.

Enrichment

Know the risk before you price it. Fraud, vehicle and property data at the point of quote, feeding straight into your pricing, with a full audit trail on every check.

Pricing

Move rates at the speed of the market. Set and adjust live rates around your target markets and insurer agreements, track how they perform, and tune to your conversion sweet spot.

Business Intelligence

Decide on what's happening now, not last month. See new business, renewals, debtors and creditors and marketing performance in one live view - and act on it.

Portal

Smarter solutions for sharper trading

5x

growth in digital adoption
in a single quarter

58%

fewer inbound
document requests

“We’ve seen a clear increase in customer adoption since moving to Portal.”

Apricot Insurance

Today’s policyholders expect the same effortless online experience they get from their bank or favourite retailer. Portal gives your customers a clean, modern place to manage their own policies online, around the clock, and gives your team back the hours they lose to routine admin.

Built and maintained by Open GI, Portal connects natively to your policy administration system with no developer code, no rekeying and no external build. Manage it with your own team or let us run it, the choice is entirely yours.

- Unlocks a first-class, accessible experience your customers will actually use
- Frees your best people from routine queries to focus on advice, new business and retention
- Modernises online journeys that quietly erode renewals
- Tailored to your brand, on a shared platform that keeps improving.

The breadth to write more

Whatever you write, and wherever you write it, Open GI gives you a broad, quality insurer panel already connected and ready to trade.

We lead with the product, not the platform. The panel is built around what you sell, not the system underneath it, so whatever you run today, or move to tomorrow, your panel travels with you.

More choice for your customers, more opportunities for your business, and the flexibility to grow without changing partner.

The wider your reach, the more business you write

Our personal lines ratings engines give you access to a wide range of market-leading products and cater for new business, cancellations, renewals and mid-term adjustments.

From everyday personal lines to specialist risks, our product-led panel gives you the breadth to place more business with confidence, all from one trusted platform.



Support Services

Support that drives your performance

When your platform stops, so does your trading. That's why our support is delivered by a UK-based team of specialists who work with our platforms and our customers every day, people who understand insurance broking and understand your configuration, not a stranger reading from a script.

From a quick question to a complex technical issue, you reach the right expert fast, and you can see exactly where things stand the whole way through.

99%

of calls answered in under 10 seconds

Web chat

for instant support

Real-time

view of your support tickets and their status

Online portal

to raise tickets quickly

Looking for more wrap-around support?

- Tiered support options for extended and out-of-hours cover
- Round-the-clock platform monitoring for hosted customers
- Leave your IT admin to Open GI, including daily system monitoring and release management
- Complete disaster recovery, with automatic data back-up to our secure network
- On-hand consultancy teams to continually improve your system efficiency.

Run faster.
Work smarter.
Scale with
confidence.

Every strong partnership starts with a conversation.

Talk to us.

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