

open gi



Mobius

Our customers are at
the heart of what we do.
Your success is our success.

Say hi to Mobius

When developing our new broking platform, you told us what you wanted.
You wanted a platform that was flexible, with the ability to adapt and grow with your business.
You wanted better information, more choice, and more value. We have listened.

We are delighted to introduce Mobius - our new cloud native platform delivers what you asked for.
A complete policy and client administration system. An open, flexible, and secure platform which is
scalable and accessible, managing your clients, policies, claims and marketing with connections to a
wide range of value-added services.

Our single platform is all you need. Freeing up time to focus on what you do best, delivering great new
products and services to your clients.



Open. Connected. Secure.

Mobius gives you total control, supporting your business today, tomorrow and beyond.

Open

Using Mobius' open configurable platform, you have complete flexibility to manage your business the way you want. Built with the latest SaaS architecture it is easier with Mobius, a single, secure, hosted platform allows all client and policy administration tasks to be completed together.

Connected

Mobius has complete API support built in, making it easy to install the latest tech features and upgrades. Simply connect to our ecosystem of market-leading partners and services including quote-and-buy websites, client self-serve options and enrichment providers.

Secure

Delivering a secure platform is a primary objective in any software development. Partnering with Microsoft Azure for Mobius gives you and your clients the additional peace of mind and confidence that all data is protected and secure. Microsoft Azure is a leading-edge platform with security, resilience, and data protection as standard.



Open

An open, flexible platform providing you an easier way to manage your business.

Open for you to use

Mobius is an open and configurable client and policy administration platform. Built on the best SaaS based architecture it provides complete flexibility and accessibility. Hosted on the Microsoft Azure public cloud, Mobius is totally scalable and adapts to your business, delivering a platform solution that supports and grows with you.

A single, secure hosted platform, Mobius gives you complete control and a consistent user experience. No need to worry about additional platforms or extranets. Streamline your operations further by configuring a range of automated workflows tailored to suit your business. You will be able to confidently increase the number of quotes you handle and still focus more on the customer, not time-consuming administration.



Open, giving your business complete control.

Mobius has been designed and built to work with you. A single platform with the features that allows you to design a system that benefits how you want to work, with the capability to meet the changing expectations of your customers.

Complete flexibility

Mobius' open, configurable platform provides you with complete flexibility and accessibility to do what you need for your business, when you want to do it.

You don't have to worry about your technology. Hosted in the Microsoft Azure public cloud, Mobius is designed and managed by Open GI, giving you the peace of mind that we have this covered.

Accessible wherever you are

Enjoy an open and responsive user experience. Mobius offers total convenience, giving you complete access to your customers, prospects and business operations, whenever you want, wherever you are.

You also don't have to download multiple locations to access Mobius. As the platform is hosted in the public cloud, it is accessible in well-known web browsers, via PC, Mac or tablet.

Be more efficient

Reduce your manual effort. Develop new client journeys and create a series of automated workflows to suit your business.

No more green screen. Mobius' intuitive dashboard helps create a simple, single user experience reducing the training and onboarding of your team. New team members will be ready to go sooner and start to work with your customers more quickly.

Customer profile pages provide great insights. Use these insights to offer your customers recommendations on related products during the quote or renewal process. You can deliver a high-quality experience while making sure your customers receive the best available insurance cover.

Grows with you

Completely scalable, Mobius adapts to the changing needs of your business

Our single platform gives your business the opportunity to grow when you want to, from adding new users or even acquiring a new business, allowing you to plan for the future.



Connected

Mobius connects to an ecosystem of market leading partners that make the biggest impact to your business.

Connected for you to grow

Mobius is an API rich platform, with complete API support built in. You can leverage our reach in the UK market to quickly connect to the finance and enrichment providers you want to work with. If you want to connect to your existing applications, don't worry it's easy with Mobius. With its built-in connectivity, they can be easily linked, so you can grow your operations efficiently without having to start all over again.

You will always have access to the latest features and software, helping to maintain an efficient performance and ensuring minimum downtime. Hosted on Microsoft Azure, Mobius can easily access the latest security upgrades and stay up-to date with the latest technology.



Connect to the digital world.

The expectations of your customers are changing, and digital access to your products is increasingly becoming an essential requirement. Working seamlessly with our digital product range, Mobius offers the scope and leverage so you can connect to the digital world.

Implementing a successful digital strategy can deliver many benefits including:

- Freeing up time that allows you to focus on your business.
- Increases your efficiency and helps you work smarter.
- Improves the customer experience.
- Makes you easier to do business with.
- Contributes to your net zero targets.

The Mobius platform API can connect with applications that you create in house or with any of our digital solutions.

Customer portal



Quote-and-buy website in house or Digital Elements



CRM



All major aggregator sites



Premium finance



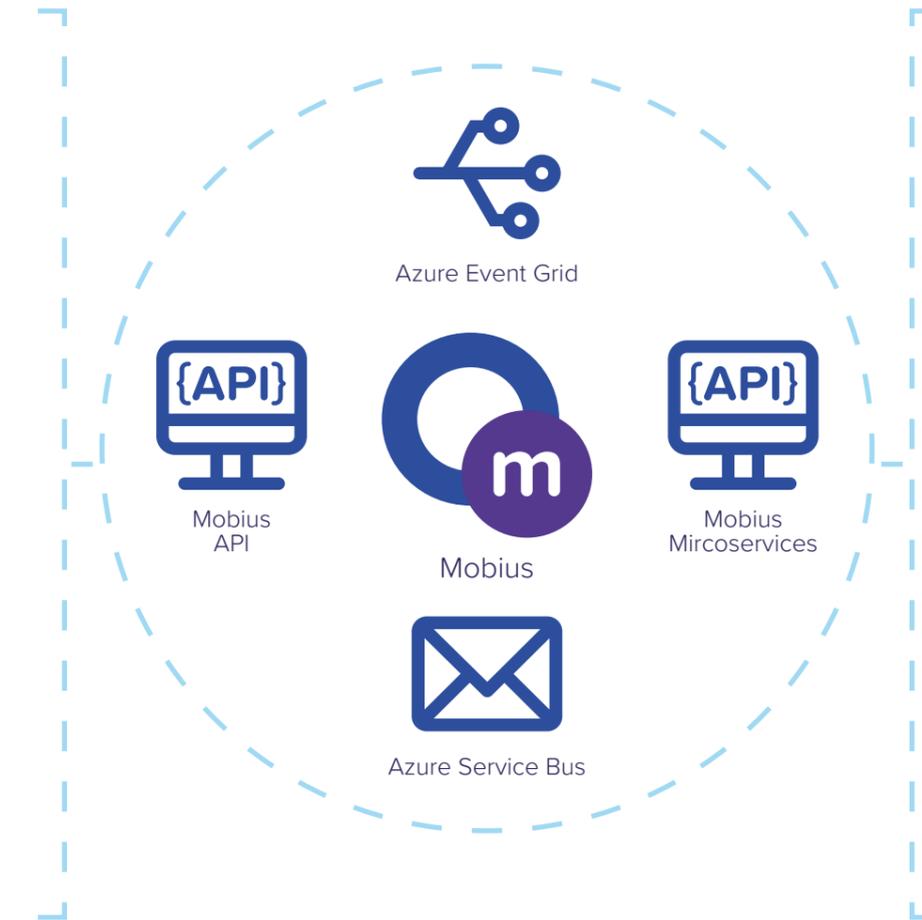
Payment providers



Productivity



Data enrichment



Connect to our range of digital solutions.

Digitally enabled providing the latest business-to-business (B2B) and business-to-consumer (B2C) capabilities, Mobius can connect to the digital solutions your customers and prospects want to use.

Quote-and-buy websites

Easily connects to Digital Elements, our digital B2C quote-and-buy suite.

Prospects and customers can quote-and-buy your policies on your own branded, responsive website. Develop your own digital journeys and deliver a seamless user experience for your customers.

Choose from one of three packages, Digital Elements offers a 24/7 online presence allowing your customers to purchase a policy from you at any time, on any device, wherever they are.

Client self-serve portals

Our self-serve portal gives your customers complete convenience to manage their policies online whenever they want.

The portal provides a central area where your customers can manage their renewals, MTAs, and their contact information, improving their user experience and making you easier to work with.

Price comparison websites

Capability to connect to all major UK price comparison websites.

We know your customers visit these websites, so we have connected to the ones that matter, making sure your policies are in front of your target market. New prospects will be directed to your website, increasing quote conversion rates, and improving your brand recognition.

Payment providers and premium finance

Connect to an integrated and seamless gateway to all the UK market-leading payment and premium finance providers.

Deliver a slick customer experience and reduce any barriers to purchase by providing additional flexible payment options when your customers are paying for their premiums. Our partners also deliver robust fraud detection and prevention capabilities as standard.

Quote enrichment and validation partners

Easily connect to a wide range of enrichment and validation partners.

Access a wide range of enrichment information that will save time, improve quote accuracy, while reducing policy risk and improving claim outcomes.



Secure

Mobius provides premium protection for your business as standard.

Secure for peace of mind

Online security is a priority for everyone. Your personal data is at risk from rising cyber threats unless you take action to protect it. Hosted in Microsoft Azure, Mobius has your platform security covered, giving you the confidence that all data is protected.

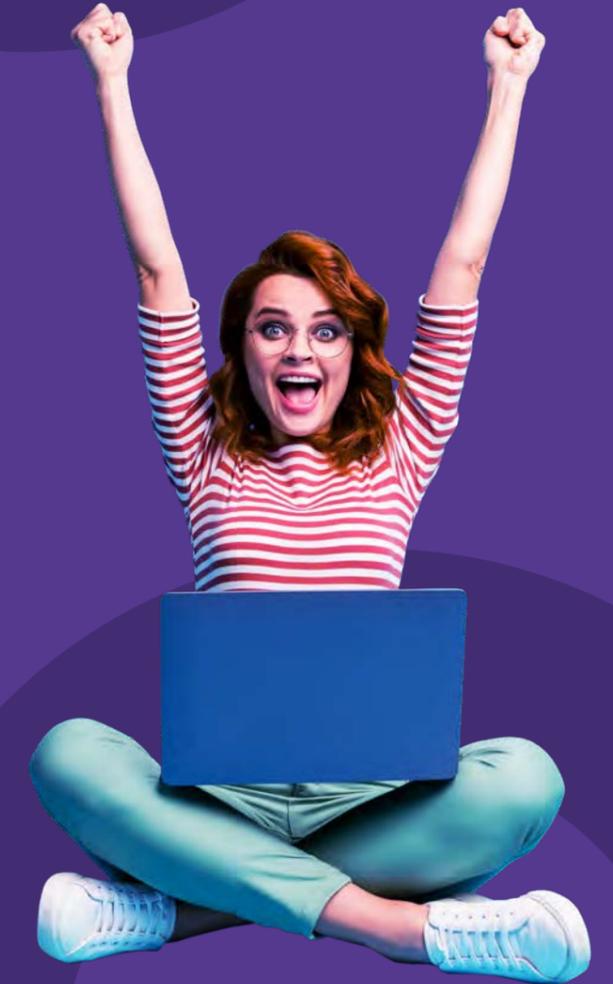
In today's fast-moving world, it is critical that you can access your platform and data whenever you need to. Mobius provides a high level of reliability and service up time to ensure your business continues to trade around the clock.

Mobius looks after platform performance and security, so you don't have to, freeing up your time to work on your business.

Microsoft Azure offers security and reliability as standard

See below the Microsoft security features implemented to ensure you are always protected:

- Customer networks are isolated to maintain confidentiality of data.
- Ongoing activity to prevent distributed denial of service attacks (DDOS).
- Security controls are integrated into the firmware and hardware.
- Over 3,500 cybersecurity experts are employed to protect your infrastructure.
- Microsoft's core cloud infrastructure operates at 99.995% average uptime.



Dedicated support for your business.

Customer support

From triage to complex issues requiring an analyst, or fault fixing with development teams, we're here to support your business.

Our team of experts have a breadth of insurance and technical know-how that is accessible through our support system.



99% of calls are answered in under 10 seconds.



40 trained staff provide support using set KPIs.



Our online portal helps you raise support tickets quickly.



Real-time view of your support tickets and their status.



Convenient web chat when you just have a quick question.

Standard support

Mainstream support: 09.00 - 17.30.

Contact is available via the Support Centre online portal or phone in the event of your more urgent issues.

But we know that problems don't just occur between 9-5, and you never know when you might need help quickly.

That's why we offer extended out-of-hours support to get you back up and running.

Enhanced support (chargeable)

Standard business hours support.

A unique telephone pin number is provided to gain access to our designated expert Support team.

Extended support (chargeable)

Out-of-hours support: 08.00 - 21.00.

A direct out-of-hours phone number is provided to gain access to our designated expert Support and/or eCommerce teams.

New business support

When you choose an Open GI system for your business, you will get direct access to our New Business Support team. They will be there to support you for the first nine months, ensuring your transition to us is completely hassle free.

Business continuity

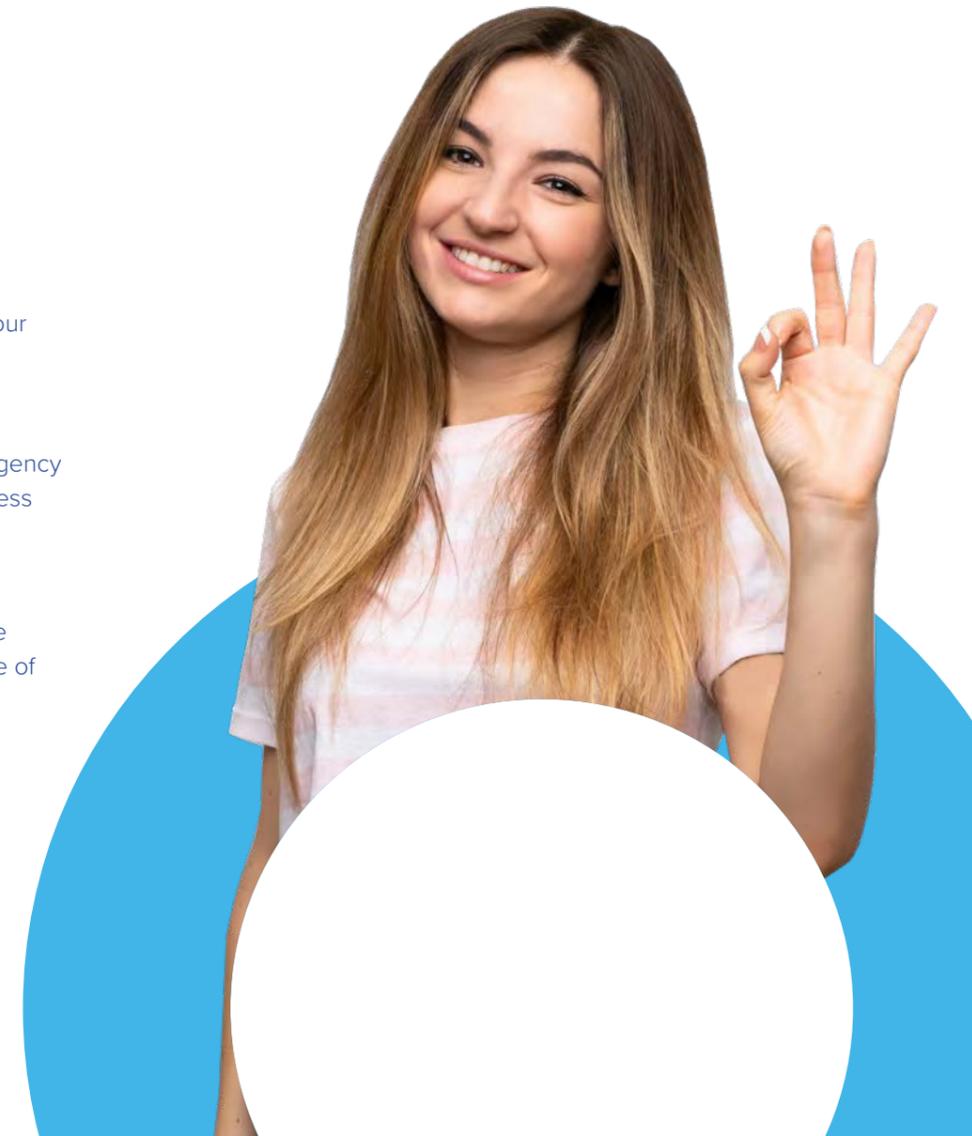
Guaranteed hardware replacement is included as part of our continuity solution. On-site emergency engineers will be made available and instant data restoration is included to ensure your business continues to operate, whatever happens.

Express back-up

Our complete disaster recovery support includes automatic back-up of your data to our secure network. Further back-ups to a secondary server based externally are included for extra peace of mind.

System consultancy and development

Keeping up to date with the latest software developments is essential to help you stay ahead of the competition. Our consultancy and training teams are always on-hand to help you improve your system efficiency.





Open GI

Buckholt Drive,
Warndon,
Worcester,
WR4 9SR

Tel: 01905 754455

Email: respond@opengi.co.uk

